# #5

# COMPLETE

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Q1

Name

Alice Cochran

Q2

Company

Call of the Sea

Q3

Zip Code

94965

Q4

Blue Economy Industry

Other (please specify):

Nonprofit: Maritime experience and education.

"Sail\*Explore\*Learn"

Q5

Projected Jobs: Positions that your company is looking to fill (Please list)

2025 Internships

Q6 High School + on the job training

Educational Requirements for Incoming Employees:

Q7 \$25,000-\$50,000

What is the pay range for jobs at your company? (1-5 years of experience):

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What Blue Workforce Development Partnership Opportunities Do You Provide?

Internships (non-paid),

Internships (paid),

Apprenticeships,

On the job training

## Q9

Which of these sustainable certificates would help with workforce development training?

Other (please specify):

Sailing Certificates and Coast Guard Licensing - all levels

#### Q10

How likely is your company to hire local talent vs. recruiting nationally/internationally? (Rate from 1-10) 10

#### Q11

What are the soft skills that you find are most lacking in your employees?

Organizations,

Public Speaking,

**Teamwork** 

### Q12

What are the challenges your company faces in the transition to a sustainable economy?

All of the Above

#### Q13

Building a Blue Economy Workforce Development Pipeline: What Do You Envision are the Needs?

Develop a network of business, education, government leaders galvanize a vision.

Clarify skill gaps & determine how to enhance available academic programs

Collaboration with academic institutions, training centers, organizations and CTE programs

Other (please specify):

Add nonprofits and US Army Corp of Engineers in Sausalito. Work with CalMaritime (4-year college degree) in Vallejo